

TOP AGENT MAGAZINE

JACK CORDER

You really couldn't find someone with a more diverse real estate background than Jack Corder. After earning a Bachelor's of Business degree from New Mexico State University with a Real Estate Major and a Finance Minor, Jack got started in real estate sales in 1976. He got his Broker's license in 1984, and after an award winning career with Century 21, he started his own successful company in 1988. A multi-million dollar producer, Jack eventually made his mark in commercial real estate with Coldwell Banker, before trying his hand at property management, when he took on managing one of the largest, Manufactured home communities in New Mexico with great success.

In 2014, when he had the opportunity to open his own property management company, he jumped at the chance. Jack founded Corder & Company and they have quickly become one of the fastest growing property management companies in the state. Serving the Albuquerque metro area, they've experienced remarkable growth in just a few short years, and show no signs of slowing down. Jack credits their ability to be a full-service company that customizes service to the clients' needs as being a key to their success. "We do everything our clients need, from accounting, to leasing to maintenance, you name it. We take care of a property as if it was our own. We're especially big on preventative maintenance, doing semi-annual inspections in order to ensure we take care of potential problems before they become a more major repair, which saves our client's money and headaches. I believe the service we offer goes above what you



might normally get from a property management company."

Jack is a member of member of the National Association of Residential Property Managers® which is another way he shows his dedication to going above and beyond for his clients. "Not only does this organization provide educational opportunities, that help me stay on the cutting edge, but it also has a strict code of ethics that I absolutely subscribe to. I believe our business is all about serving our owners and our tenants. It's my job to protect the investment of my clients and to keep the tenants happy. I

don't want either to worry about anything. I want them to know I have things taken care of."

Corder & Company does have an active presence on the internet and on social media. Their clients all have access to owner portals on their websites, allowing them 24/7 access to anything they need to know about their properties.

Jack is actively involved in his community through his church, and he enjoys playing golf and spending time with his grandkids. He and his wife are also avid travelers and are planning on revisiting Scotland for their 40th Anniversary next year.

Jack's challenge is to continue to see his company grow and he couldn't be more thrilled with the remarkable success he has already achieved. "I really love this business. I love the customer interaction and working with people on a daily basis. Every day is different, and that keeps me excited to come to work every morning."

To learn more about Jack Corder
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or visit corderandcompany.com